

Key figures

In CHF million	2018	2017	Change
Order intake	648.0	736.2	-12.0%
Order backlog as of December 31	113.6	165.6	-31.4%
Net sales	698.1	692.4	+0.8%
Gross profit	419.5	431.9	-2.9%
Gross profit margin	60.1%	62.4%	
EBITDA	215.2	212.2	+1.4%
EBITDA margin	30.8%	30.6%	
Adjusted EBITDA ¹	-	215.1	
Adjusted EBITDA margin	-	31.1%	
EBIT	179.7	178.7	+0.5%
EBIT margin	25.7%	25.8%	
Net income	135.7	115.7	+17.3%
Net income margin	19.4%	16.7%	
Basic earnings per share (in CHF)	4.53	3.86	+17.2%
Diluted earnings per share (in CHF)	4.52	3.86	+17.2%
Cash flow from operating activities	171.7	155.6	+10.4%
Capex ²	48.0	47.6	+0.8%
Capex margin	6.9%	6.9%	
Free cash flow ³	123.9	108.5	+14.2%
Free cash flow margin	17.7%	15.7%	
Free cash flow conversion rate ⁴	57.5%	51.1%	
Free cash flow to equity ⁵	119.6	104.4	+14.5%
As of December 31	2018	2017	
In CHF million			
Total assets	968.2	991.1	-2.3%
Total liabilities	404.0	433.1	-6.7%
Equity	564.2	558.0	+1.1%
Net debt	147.6	143.7	+2.7%
Net debt/EBITDA	0.7	0.7	0.0%
Invested capital ⁶	358.3	327.0	+9.6%
NOPAT ⁷	155.2	159.6	-2.8%
Return on invested capital (ROIC)	43.3%	48.8%	
Dividend per share ⁸	4.00	4.00	-
Payout ratio ⁹	100.4%	115.0%	
Number of employees	1,712	1,946	-234

1 Adjusted EBITDA in 2017 excludes one-off items, see page 31.

2 Capex comprises purchases of property, plant and equipment, and intangible assets and proceeds from sale of property, plant and equipment.

3 Free cash flow is calculated as cash flow from operating activities minus cash flow from investing activities.

4 The free cash flow conversion rate is calculated as free cash flow as a percentage of EBITDA.

5 Free cash flow to equity is calculated as cash flow from operating activities less cash flow from investing activities less interest paid and the current portion of loan and borrowings due at the end of the period.

6 Invested capital is defined as total assets (excluding current income tax receivables, goodwill, acquired technology & customer relationships, brands & trademarks and deferred income taxes) less current liabilities (excluding loans & borrowings and current income tax liabilities) less non-current liabilities (excluding loans & borrowings and deferred income tax liabilities).

7 Net operating profit less adjusted taxes (NOPAT) is calculated as EBITDA minus depreciation and amortization (excluding amortization of acquired technology and customer relationships) plus finance income (including net foreign exchange gains/losses from financing activity and excluding other finance income) less taxes at the average Group rate of 17.6% (previous year 18.0%).

8 Proposal of the VAT Board of Directors to its shareholders at the AGM on May 16, 2019

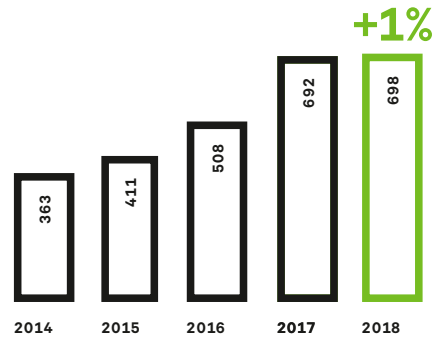
9 Percentage of free cash flow to equity proposed to be paid out as dividend

Net sales
in CHF million

698.1

2017 692.4

Net sales development
in CHF million



EBITDA
in CHF million

215.2

2017 215.1 adjusted

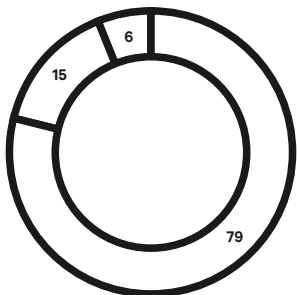
EBITDA margin
in %

30.8

2017 31.1 adjusted



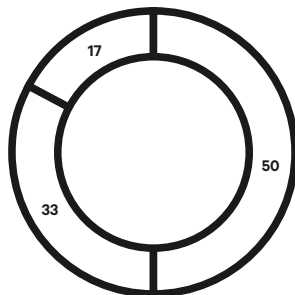
Net sales by segment
in %



79 VALVES
15 GLOBAL SERVICE
6 INDUSTRY

2017
80 VALVES
14 GLOBAL SERVICE
6 INDUSTRY

Net sales by region
in %



50 ASIA
33 AMERICAS
17 EMEA

2017
51 ASIA
33 AMERICAS
16 EMEA

Free cash flow
in CHF million

123.9

2017 108.5

Dividend per share*
in CHF

4.00

2017 4.00

* Proposal of the VAT Board of Directors to its shareholders at the AGM on May 16, 2019